GRUPOTECHNOS

RESULTS 3Q26



TECHNOS Condor mormaii -EURO- FOSSIL MICHAEL KORS

SCHEDULE

1. 3Q26 Highlights
   Danielle Younes

2. 3Q26 Results
   Danielle Younes

3. Financial Evolution
   Danielle Younes

4. Q&A



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HIGHLIGHTS



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3Q26 Highlights

3Q26 vs. 3Q25



Net Revenue

R$120,9M

+12,1%



Sales average price and Volume

PM R$227 -1,0%

 # 626 mil +12,8%



Gross Profit and Gross Margin

GP R$69,7M +18,0%

GM 57,7% +2,9 p.p.



SG&A

R$45,7M

+12,0%



Adjusted EBITDA

R$27,8M

+14,0%



Net Cash

R$ 0,5M

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2026 Highlights

2026 vs. 2025



Net Revenue

R$341,1M

+7,8%



Sales average price and Volume

PM R$219 -2,5%

 # 1.826 mil +10,6%



Gross Profit and Gross Margin

GP R$192,3M +11,0%

GM 56,4% +1,6 p.p.



SG&A

R$128,1M

+9,2%



Adjusted EBITDA

R$79,1M

+15,4%



Net Cash

R$ 0,5M

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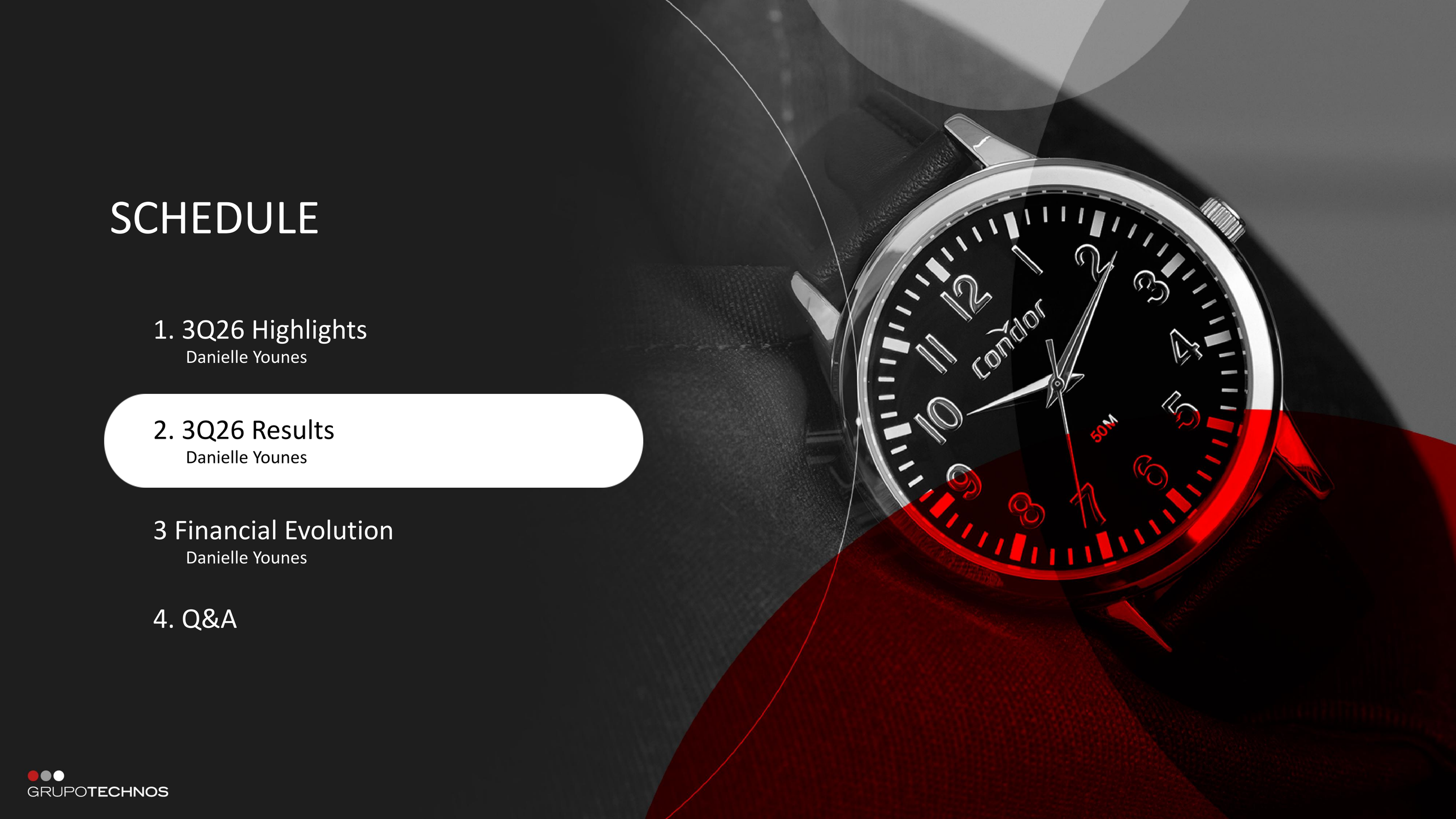
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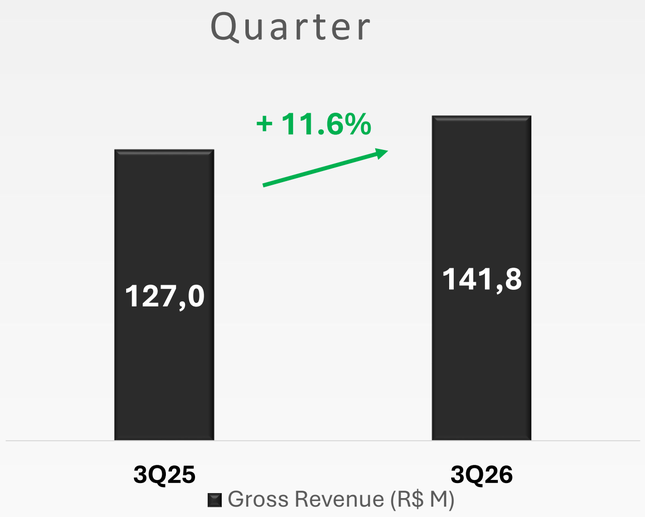
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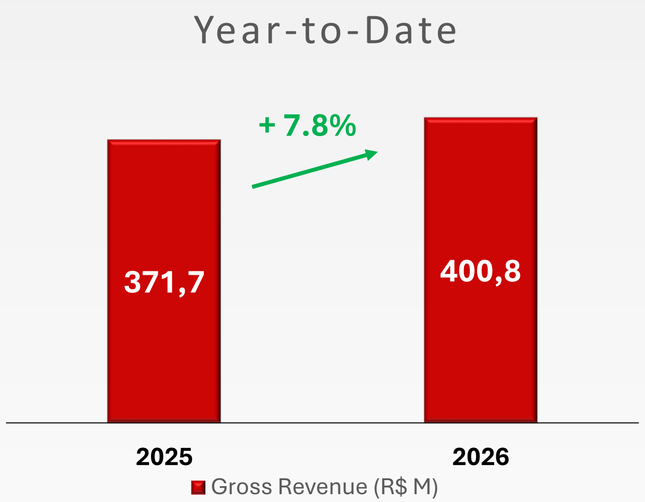


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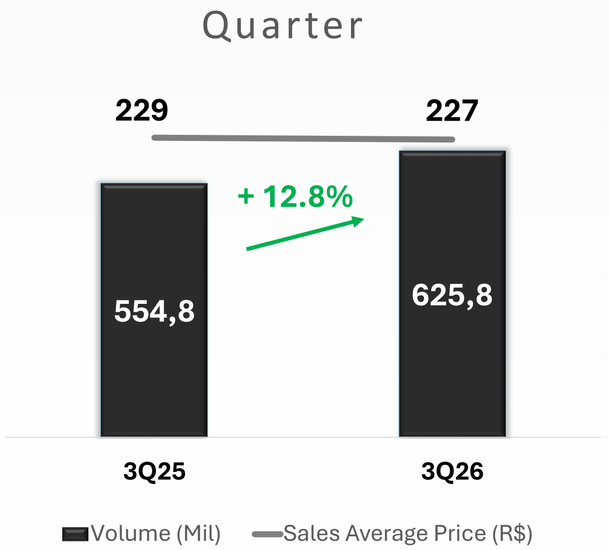
3Q26 Results

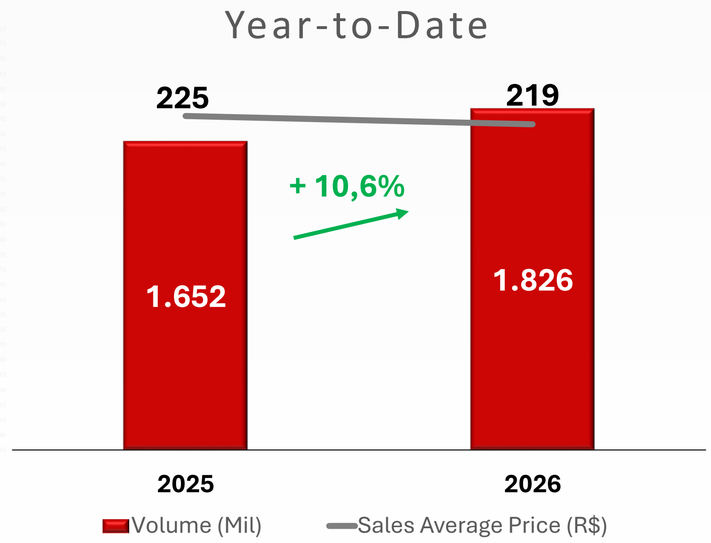
Gross Revenue (R$M)





Sales average price and Volume



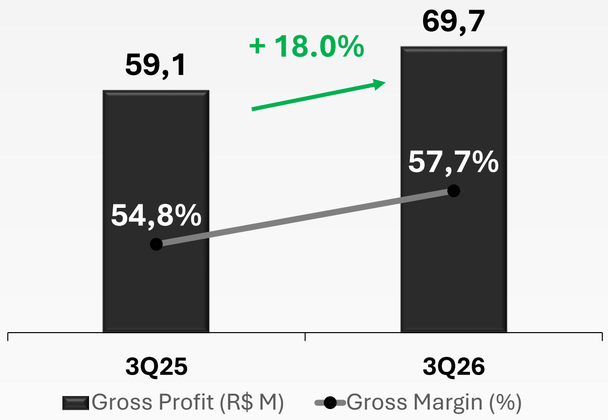


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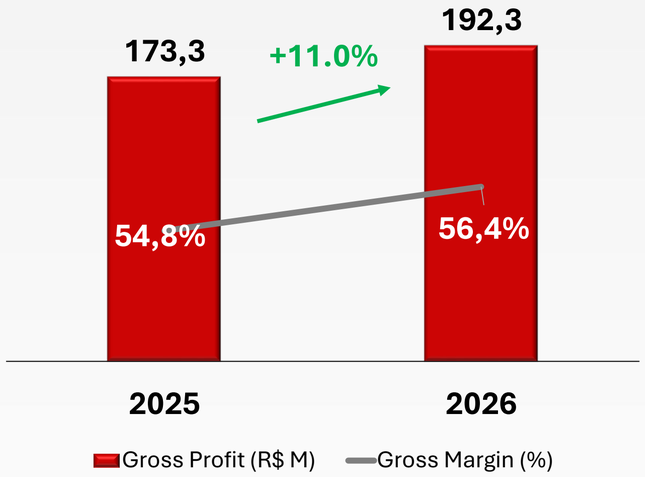
3Q26 Results

Gross Profit and
Gross Margin

Quarter



Year-to-Date

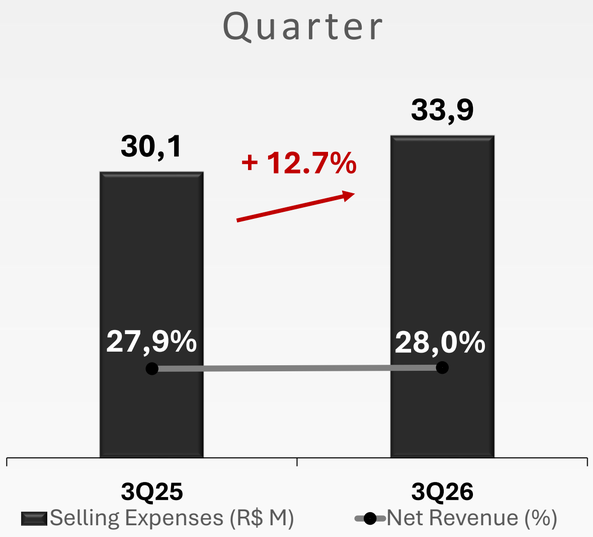


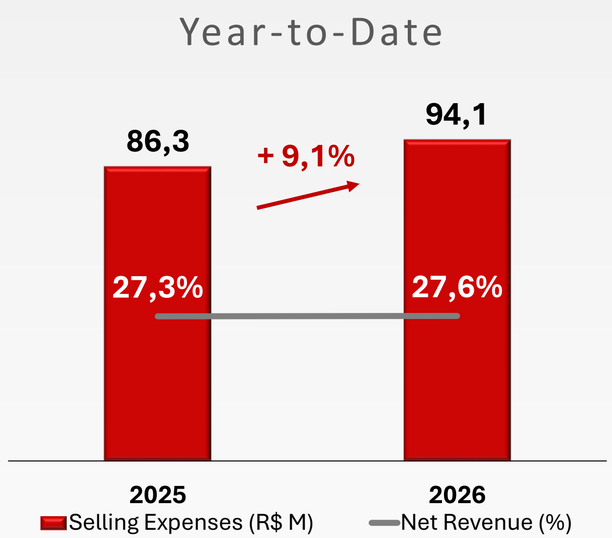


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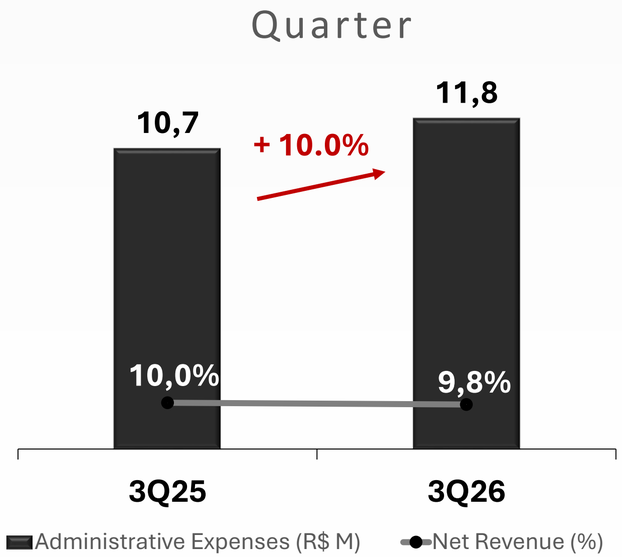
3Q26 Results

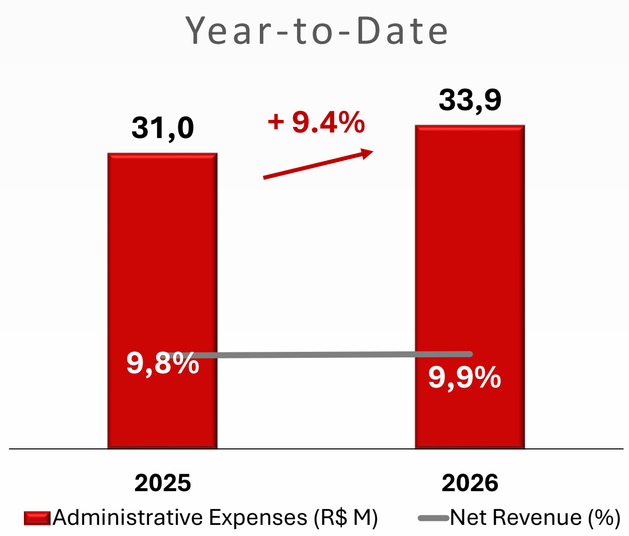
Sales Expenses (R$M)





Administratives Expenses (R$M)

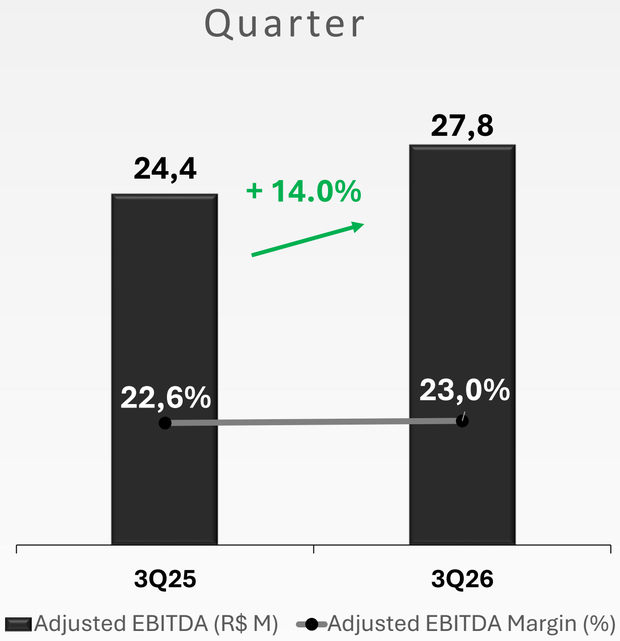


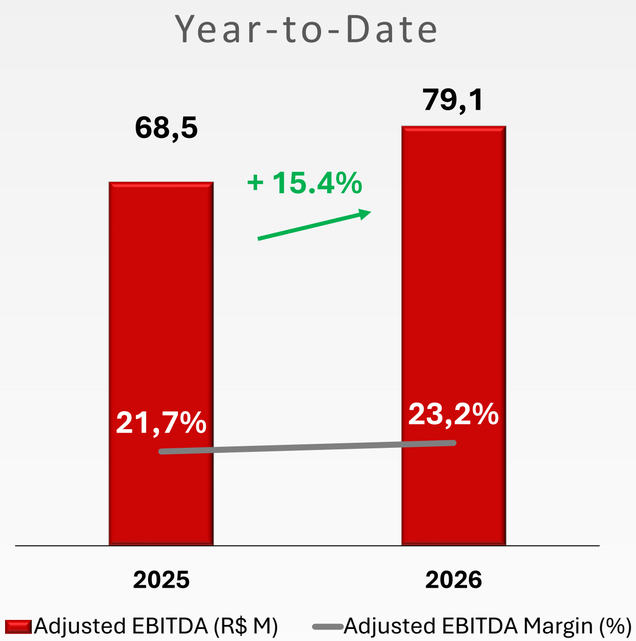


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3Q26 Results

Adjusted EBITDA Margin (R$M) and
Adjusted EBITDA Margin (%)







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3Q26 Results

R$ milion	3Q25	Days	3Q26	Days
(+) Accounts Receivables	193,9	158	212,4	156
(+) Inventories	164,5	298	177,1	290
(-) Accounts Payables	52,7	96	50,2	82
(=) Working Capital	**305,7**	**361**	**339,4**	**364**

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3Q26 Results

R$ milion	3Q25	2Q26	3Q26
Gross Debt	(97,2)	(42,7)	(40,6)
(-) Cash	66,6	25,6	27,2
(=) Cash (Debt) Net	**(30,6)**	**(17,1)**	**(13,4)**

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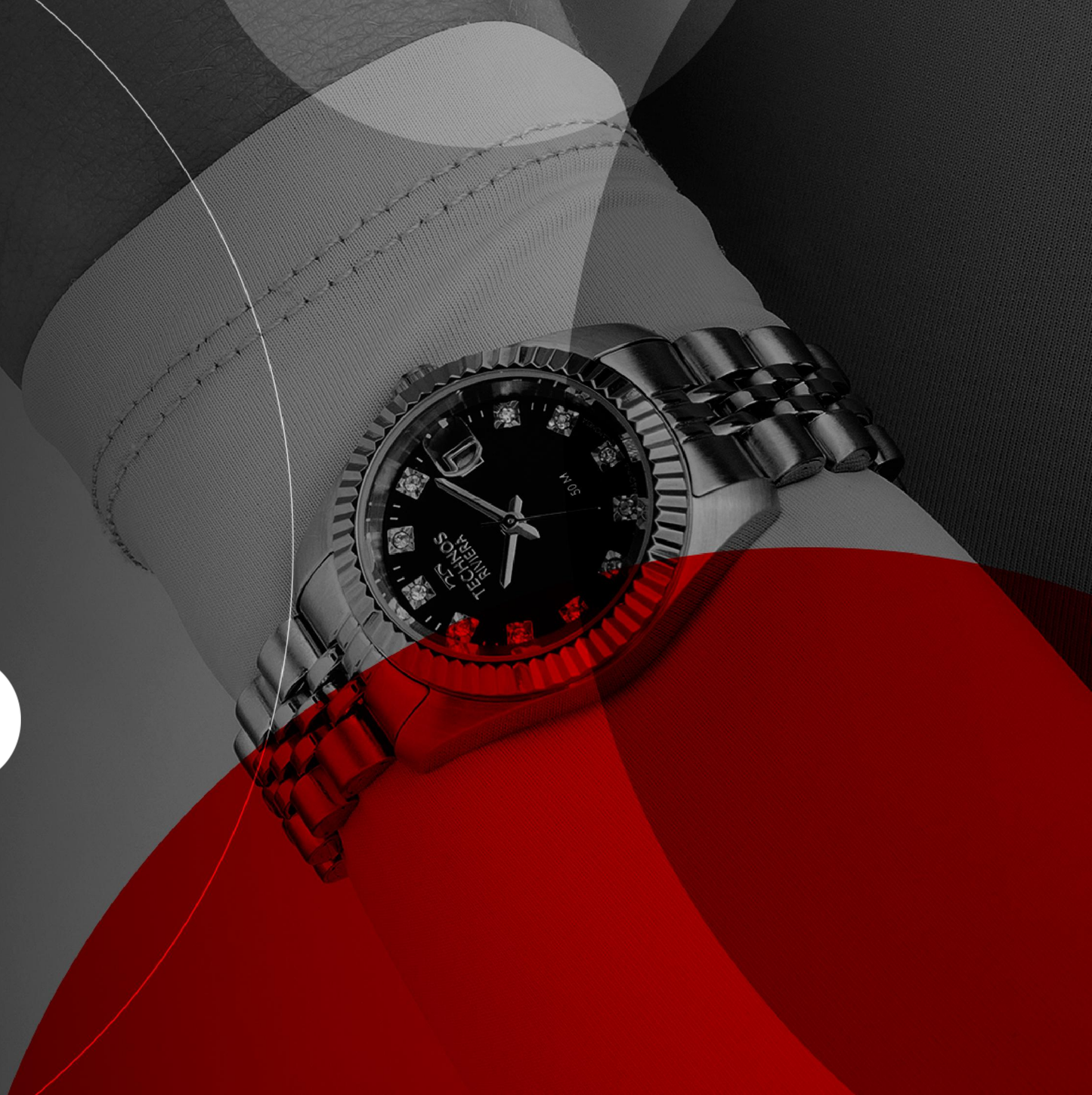
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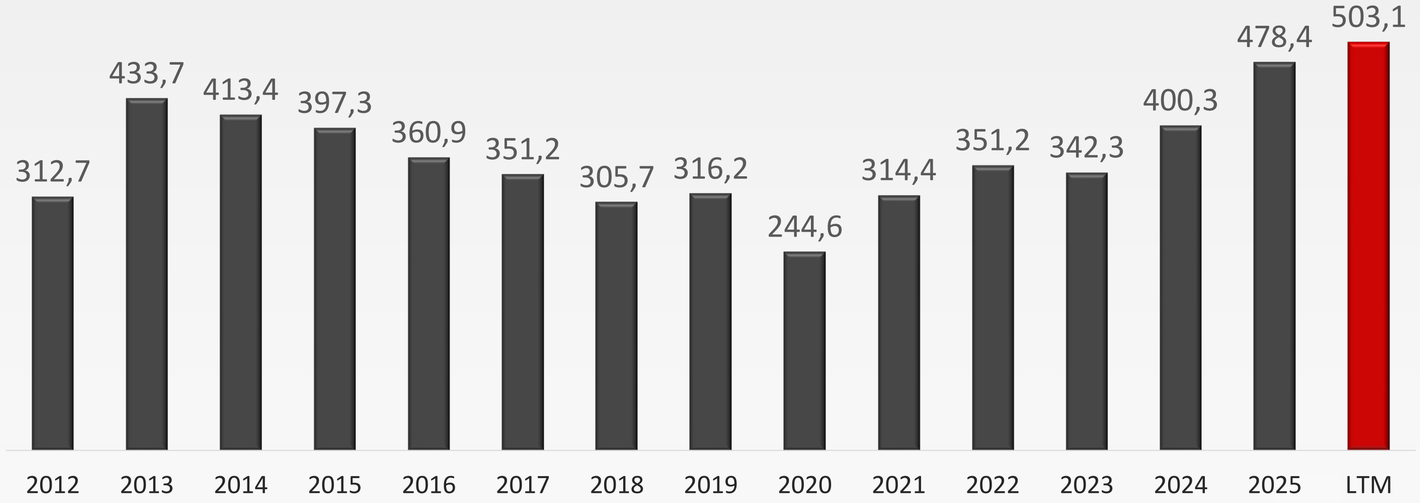
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EVOLUTION
FINANCIAL RESULT

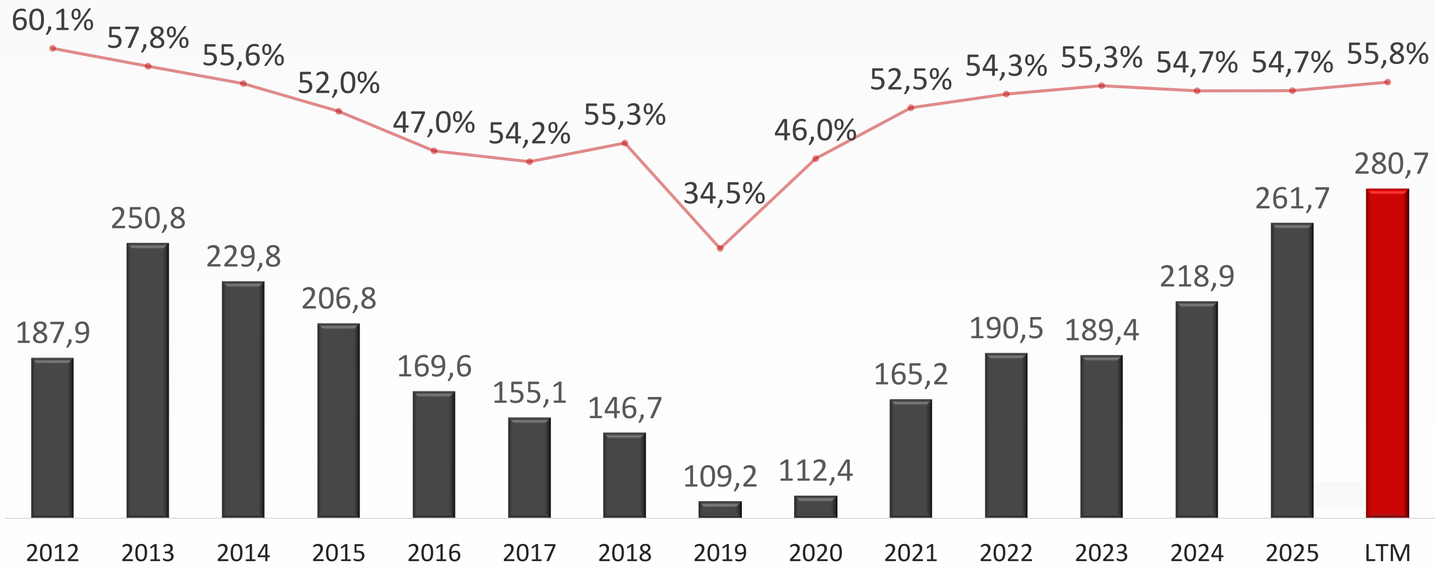


Financial Evolution

Net Revenue (R$M)



Gross Profit (R$M) and Gross Margin

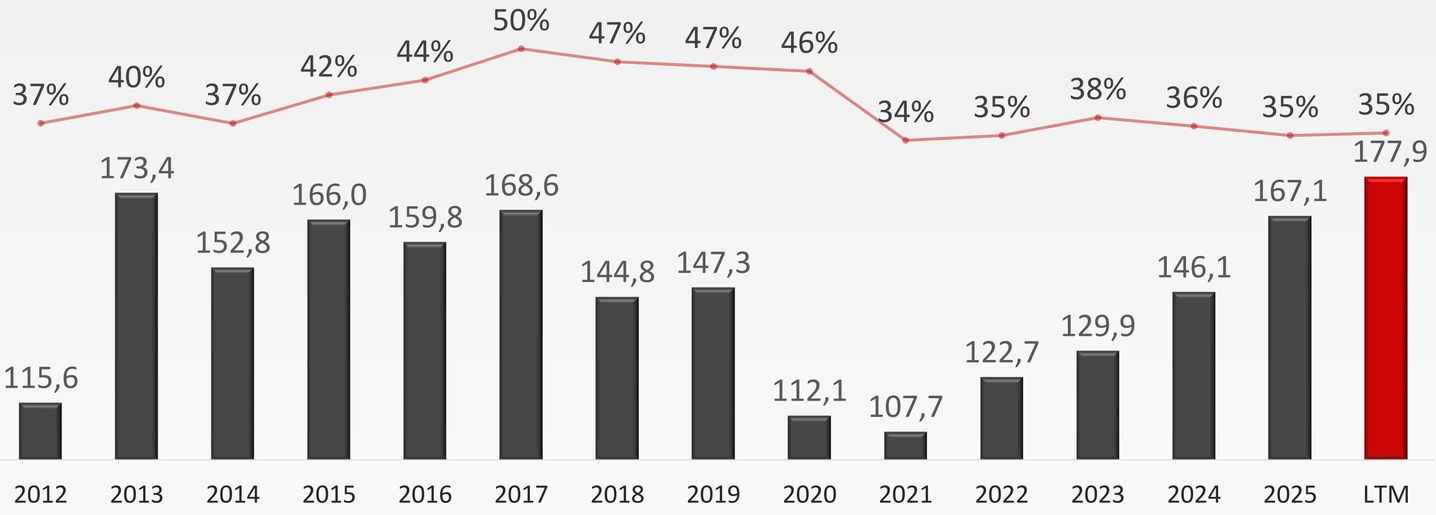




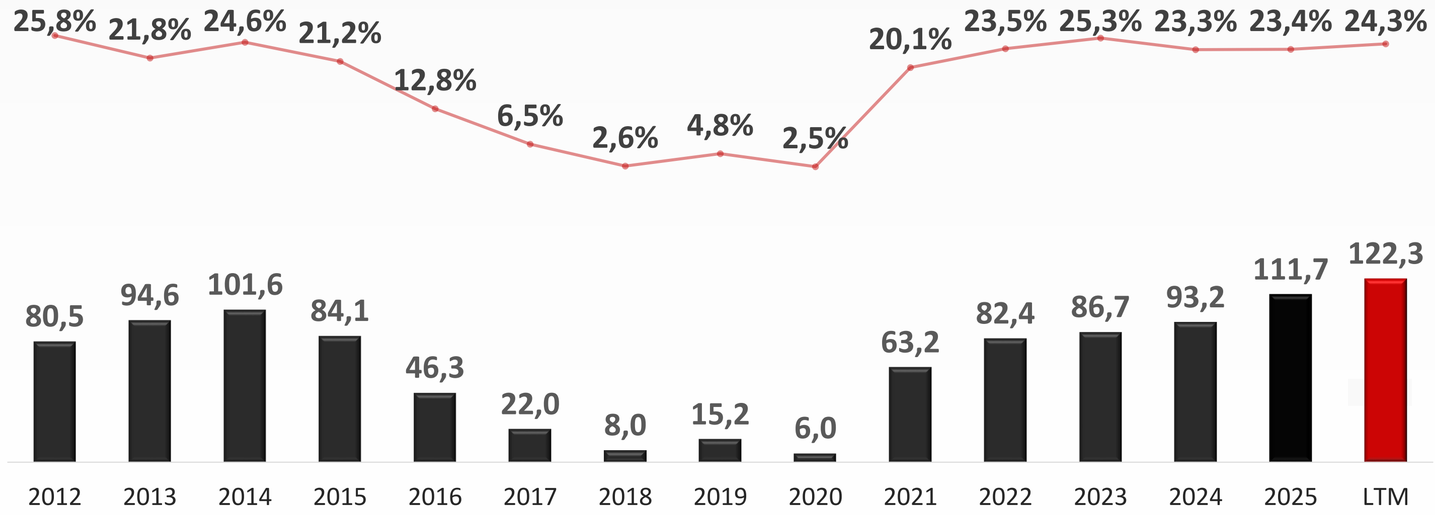
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Financial Evolution

SG&A and
% of Net Revenue



Adjusted EBITDA and
Adjusted EBITDA Margin





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